

Units 46 & 90 / Heming Road / Washford Industrial Estate Redditch / Worcestershire / B98 0EA / UK

Telephone: 08450 739 529 / International: +44 (0)1527 830 942 Fax: +44 (0)1527 830 949 / Email: sales@redditchmedical.com

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Dear Customer,

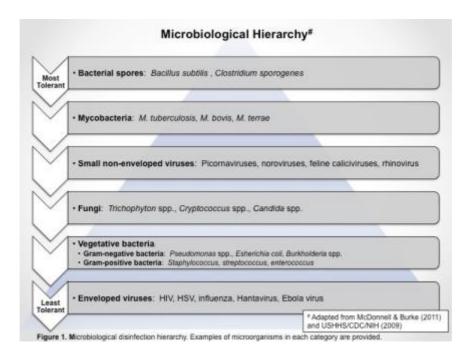
The InSpec product ranges provide virucidal efficacy.

McDonell and Burke (2011) and Rutala and Weber (2014) proposed a hierarchy for anticipating disinfectant performance based on the general resistance to disinfection of the various classes of microorganisms. That tables are shown below.

The table lists enveloped viruses at the bottom as the easiest class of microorganism to kill and the Coronavirus (COVID 19) as an enveloped virus, would be grouped with the other enveloped viruses. Consequently, we would expect all of our disinfectant validated for efficacy against more difficult to kill organisms (e.g. Bacteria) to be able to kill the Wuhan Coronavirus when used according to their label directions for concentration and contact time, among other factors (e.g. proper wetting).

With the emergence of Ebola in 2014, the US-EPA developed a document called 'Draft Guidance to Registrants: Process for Making Claims against Emerging Viral pathogens not on EPA-Registered Disinfectant Labels, March 29, 2016'. This document also recognizes a hierarchy of kill and outlines the current kill claim on a disinfectant and how a disinfectant manufacturer may apply for a label exemption. The guidance from US-EPA also demonstrates how a hierarchy approach is helpful in evaluating the potential efficacy of a chemical disinfectant on emerging pathogens.

Microorganism	Examples
Prions	Creutzfeldt-Jakob disease agent, scrapie
Bacterial spores	Bacillus, Geobacillus, Clostridium
Protozoan oocytes*	Cryptosporidium
Helminth eggs*	Asoaris, Enterobius
Mycobacteria	Mycobacterium tuberculosis, M. chelonae
Small, nonenveloped viruses	Poliovirus, parvovirus, papilloma virus, norovirus
Protozoal cysts*	Giardia, Acanthamoeba
Fungal spores	Aspergillus, Penicillium
Gram-negative bacteria	Pseudomonas, Escherichia
Vegetative fungi and algae	Aspergillus, Candida, Trichophyton
Vegetative helminthes and protozoa*	Ascaris, Giardia
Large, nonenveloped viruses	Adenovirus, rotavirus
Gram-positive bacteria	Staphylococcus, Enterococcus
Enveloped viruses	Herpes, influenza, HIV, HBV
viruses) to disinfectants. <sup>17</sup> This hierarchical to disinfectants, and it may vary depending and Burke. <sup>17</sup> HBV, hepatitis B virus; HIV,	e most resistant (prions) to the most susceptible (enveloped scale is only a guide to microbial susceptibility of pathogen ag on several factors (see text). Modified from McDonnel human immunodeficiency virus. ses of healthcare-associated infections. <sup>17</sup>



With this in mind we are confident that our products provide viricidal activity sufficient to inactivate coronavirus under correct usage conditions.

Hoping you remain safe and healthy during this difficult time.

If you have any questions at all, please do not hesitate to get in touch.

**Kind Regards** 

Steve Brown
Operations Director

James Tucker

Sales and Marketing Director